



New Members

◆ **Colagiovanni & Greene**

7840 Mayfield Road
Chesterland, OH 44026
Michael Colagiovanni
(440)729-8284

~ Certified Public Accountants specializing in IRS problem resolution, consultation, job cost accounting, business valuations, corporate and individual tax returns and client communications.

◆ **McInnerney Construction LLC**

15780 Messenger Road
Burton, OH 44021
Greg McInnerney
(440)655-3872

~ Builder, remodeler for residential and light commercial.

◆ **Palma's Hair Design**

12652 West Geauga Plaza
Chesterland, OH 44026
Palma Hill
(440)729-1966

~ Full service hair salon for the entire family - including solutions to women's hair loss and thinning hair. Hair extensions and wigs.

◆ **Professional Insurance Management**

8039 Mayfield Road
Chesterland, OH 44026
James McConnell
(440)729-1834

~ Insurance.

◆ **Rescue Village (Geauga Humane Society)**

15463 Chillicothe Road
Novelty, OH 44072
Hope Brustein, Exec. Director
(440)338-4819

~ Humane society promoting animal welfare through sheltering homeless, abused, sick and injured animals.

◆ **Tech Allies Consulting Solutions**

13010 Westchester Trail
Chesterland, OH 44026
Michelle Roenbaugh
(440)823-6797

~ Information technology consulting.

◆ **Teichman Financial Services, Inc.**

11630 Chillicothe Road
Chesterland, OH 44026
Larry Teichman
(440)729-0036

~ Financial services.

Chesterland Chamber of Commerce Communicator

Chesterland Chamber of Commerce Communicator

Chesterland Chamber of Commerce
8228 Mayfield Rd., Suite 4B
Chesterland, OH 44026

BULK RATE
U.S. Postage Paid
Chesterland
Permit No. 300

LOOK INSIDE THIS ISSUE:

- **Wrap Ups & Thank Yous**
- **Awards**
- **Member Benefits**
- **2009 All-County Business After Hours**

Join Us For Lunch...Catch Tribe Fever!

We invite our members and friends to a luncheon meeting on **Friday, April 24, 2009 at 11:30 a.m.** at **The Chesterland Tavern**, 8190 Mayfield Road. You will have your choice of a hamburger platter, a chicken sandwich platter or a salad topped with fried chicken strips. The cost to Chamber members for lunch is **\$12.50** and **\$15.00** to all other attendees and includes a beverage. Our guest speaker will be a representative from the **Cleveland Indians** front office staff whose presentation will include a high-energy DVD, a state of the Indians address, a raffle drawing (bring your business card) and a question and answer session. Call the Chamber office at **(440)729-7297** to reserve your spot.



The Chamber Prez Says... How Do You Spell Membership?

Our Chesterland Chamber of Commerce continues to grow by leaps and bounds each month. In a time when bad news seems to be the norm for the day, we receive three to five new members each month. Our chamber now numbers well over 150 members. And that is good news. What we don't have is anywhere near that number of participants.

Most of us join a chamber of commerce for much the same reason - access to discounts on health insurance and a way to grow our businesses. You know, that networking thing. And our Chamber provides a number of ways to do that over the course of the year. Our Golf Classic last year was a great success. Fun **and** we raised money for our West Geauga area scholarship fund. Same thing with our Fall Craft, Antique and Flea Market. Anyone who attended the Night at the Races definitely had a good time (see photos inside) and probably made a business contact or two in the process while we raised money for a worthy cause - The Littlest Heroes. Our Business Person of the Year award always highlights the high caliber of business people that we have in our community. The Business After Hours get together (see the enclosed flier) and the annual Business Show are both effective and fun ways to promote your business, have some much deserved fun **and** you meet new associates (that networking thing again). And of course, there is our float in the 4th of July parade.

What we need is help. We have lots of members on paper but we need people with ideas and energy to help in putting these events together to make our events better and more productive.

I invite all of you to come to the April luncheon (see article above) to have our hopes once again raised for our beloved Indians. And find out how you can spell membership.

- by *Richard Healey, President*
Chesterland Chamber of Commerce

Upcoming Events

- **April 24, 2009** - Cleveland Indians luncheon meeting (see cover story)
- **May 7, 2009** - Board of Trustee's Monthly Meeting, **5:45 p.m.** at the Chamber Office
- **May 13, 2009** - 2009 All County Business After Hours Event hosted by the Chesterland Chamber of Commerce at Notre Dame Education Center (see flier inside)
- **September 9, 2009** - 2009 Chesterland Chamber of Commerce Golf Classic at St. Denis Golf Course

PUBLISHED BY

Chesterland Chamber of Commerce
8228 Mayfield Rd., Suite 4B
Chesterland, OH 44026
Tel: 440.729.7297
Fax: 440.729.2690

ccoc@chesterlandchamber.com
www.chesterlandchamber.com

CHAMBER OFFICERS

President.....Richard Healey
Vice President.....Frank Makoski
Treasurer.....Bob Studniarz
Secretary.....Reena Kanner

CHAMBER TRUSTEES

Bernie Bagaria, Anthony Cannata,
Monica Goins, Bernice Guarnera,
Richard Healey, Reena Kanner,
Scott Larrick, Frank Makoski,
Derek Nevar, Debbi Paterno,
Jim Prout, Bob Studniarz,
Bridget Toomey, Keith Werbeach,
Lance Yandell

OFFICE STAFF

Kelly Monaco
Sales/Marketing Manager
kelly@chesterlandchamber.com

Rose B. Pasternak
Office Manager
rose@chesterlandchamber.com

OFFICE HOURS

Monday-Friday
9:00 AM to 2:00 PM

Wrap Ups & Thank Yous

NIGHT AT THE RACES - There are so many thank yous that we have chosen to include a two-sided insert with this issue showing photos of some of the happy faces enjoying the evening. Many thanks to our Master of Ceremony, **Mark Nolan** of **WKYC TV**, for the great job he did keeping the crowd entertained. We are so grateful for the support of our corporate sponsors, advertisers, donors, race sponsors and horse sponsors. Your generosity, together with those in attendance, made this an event to remember. The Littlest Heroes sent an acknowledgment of the support they received as a beneficiary of the evening and thanked everyone for helping improve the lives of our local families facing the challenges of childhood cancer. Finally, we'd be remiss if we did not thank the lifeblood behind the event- **Kelly Monaco**-for going above and beyond to ensure the evening's success. The evening SOLD OUT early so plan to purchase your tickets promptly for next year's Night at the Races. If the response from this year's event is any indication, it will sell out quickly!

BUSINESS PERSON OF THE YEAR - At the dinner honoring her, **Carole Glorioso** of **Home Instead Senior Care** was presented with her award by last year's winner, **Blazine Monaco** of **The Littlest Heroes**. Carole was nominated by **Therese Kovatch** who recognized Carole for her involvement with the community, especially the annual "Be a Santa to a Senior" program. Carole humbly accepted her award and acknowledged the support of her family and friends in attendance. Many thanks to **Fowler's Mill Golf Course** for hosting the event and donating a door prize, as well as our other door prize donors: **Chesterland Floral**, **Chesterland Tavern**, **Home Instead Senior Care** and **Mapes Greenhouse & Florist, LLC**. In addition, we are grateful for **Costco Wholesale** for their donation of the cake for the event. What a sweet ending!

ANNUAL MEMBERSHIP MEETING - At the Annual Membership meeting the proposed changes to the Chamber by-laws were presented to the membership in attendance for a vote. All proposed changes passed. A copy of the updated by-laws may be downloaded from our website at www.chesterlandchamber.com.

Awards

Congratulations to the following Chamber Members for their recent awards:

Bob Bremec of **Bremec Greenhouses & Nursery** - The Ohio Landscape Association presented their Landscape Ohio! Awards at a ceremony on March 31, 2009 at the Cleveland Botanical Gardens. This award program's aim is to increase awareness of quality landscaping and how it improves our environment. Bob was recognized for two projects (both completed in Chesterland). He won a Merit Award in the Residential Installation (Category 4) as well as a Merit Award in the Garden Structures/Pavements (Category 2). Photos of Bob's award-winning projects are posted on www.ohiolandscapers.org/LandscapeOhioAwards. Congratulations, Bob! In addition, through these tough economic times Bob has expanded and opened Bremec on the Heights Garden Center at 13410 Cedar Road in Cleveland Heights. We wish him well.

Frank Makoski of **F. A. Makoski Construction Co., Inc.** - The Home Builders Association of Greater Cleveland recently recognized the area's top builders at the 18th Annual Cleveland Choice Awards. Frank was awarded Remodel of the Year for Best Overall Renovation - Interior. Frank has been honored numerous times with other awards over the years from HBA. In fact, this year, in addition to the above award, Frank teamed up with **Anthony Cannata** of **ARC Creative Group, Inc.** Their collaboration was rewarded with the honor of the Home Builders Association Best Color Print Ad Over 12". We are proud of you both!



WEBSITE DESIGN

The cost of having a website is now less than having a weekly ad in the newspaper and will reach more potential customers.

ONLINE ADVERTISING

WEBSITE TRAFFIC!

ARC Creative Group can attract more traffic to your website and get you statistics of how customers interact with your site.

The ARC Creative Group Inc. 216-373-6593

The "Buzz"



Last Opportunity to Sign Up...

New Worker's Comp. Rating Just Released

The Ohio Bureau of Worker's Compensation has moved forward with a series of rate reform actions that will render obsolete previous quotes to employers for the 2009 Group Rating Program.

Employers will want to be aware that discount percentage and premium savings estimates from quotes received prior to March 20, 2009 will likely vary significantly from the revised numbers on new quotes received after March 20, 2009.

In the new rating system (approved by BWC on March 20, 2009), quotes secured by employers previous to March 20, 2009, will, in all likelihood, be modified based on changes in these core areas:

- Base rate reductions averaging 25%
- Expected loss rate reductions for group & non-group employers
- Maximum discount reduced to 77%
- Adjustment Factor of 1.31 added to all group-rated employers' rates

Comprehensive detail regarding just-enacted changes is available on the Ohio Bureau of Workers' Compensation website, www.ohiobwc.com. The net result of the changes will be realized in new actual rates that will be billed to employers in January. Employers who want quotes based on the new "actual" group rates should work with Benefits 1 Group workers' compensation third party administration specialists or your designated TPA. Be sure to submit a group application NOW to be on time for the **April 24, 2009 deadline** for group rating. Contact Jennifer Pillitiere, Director of Operations at Benefits 1 Group at (877)765-4200 or by e-mail at jenniferp@benefits1group.com.

Calling All Geauga County Cooks!

Don your aprons and get out your mixing bowls. The Chardon Area Chamber of Commerce is hosting a baking contest during the 2009 Maple Festival. The contest is open to cooks of all ages and includes various categories of baked goods using maple syrup as a key ingredient.

There is a \$6.00 fee for one entry, \$2.00 fee for each additional entry. Fees and entry forms must be received by Friday, April 24, 2009 at the Chamber Office, 111 South Street, in Chardon. Baked goods will be due at the Chamber Office on Thursday, April 30, 2009 between Noon and 7:00 p.m. The judging of baked goods will be on Thursday evening and the winners will be displayed in the Chardon Chamber Office window. Awards will be presented on Sunday at 2:30 p.m. at the Main Stage.

Entry forms with complete rules and instructions can be found at www.chardonchamber.com and www.maplefestival.com or at the Chardon Chamber Office.

2009 All-County Business After Hours Event

Mark your calendar and sign up today to promote your company and market your products and services at this business networking opportunity hosted by the Chesterland Chamber of Commerce in cooperation with the Burton, Chardon, Chagrin Valley and Middlefield Chambers. The theme of the event is "Bee"ing Business Smart at **Notre Dame Education Center** (13000 Auburn Road, Chardon, OH). It will be held on **Wednesday, May 13, 2009** from **4:00 - 7:30 p.m.** We are happy to announce that *The Geauga County Women's Journal* is an event sponsor for us and has featured the event in their April/May 2009 issue. The event is free and open to the public. There will be food and wine samples, raffles, door prizes and a Chinese auction. Use the enclosed flier to register for a full table, half-table, speed networking or a business card ad. Donations are also welcome. If you are interested in growing your business, you will want to "bee" there.

Food is not just the way to the heart, it is also a way to the event traffic. If you are a restaurant or food provider/catering company, this is the perfect event to show businesses where they can have events or what they can serve at business meetings. Food vendors receive a free table in exchange for providing food for the event.

Speed networking new to you? How does it work? Guests enter and are assigned a slip of paper with random table numbers that they will use to direct them to seats at a table of six during each table change. Under the direction of a moderator each person will have two minutes to pitch their business to their fellow table mates, exchanging cards and business materials. After the first round is completed everyone changes tables and repeats the process, with less time allocated for their presentations. The rounds continue until the end of the event. Guests will then have met other like-minded business people in a friendly and casual atmosphere. You will make more new business contacts at one event than you are likely to make in 6 months. You will network 1:1, a few minutes at a time. You will leave with a pocket full of business cards and a lot of new business connections. Chances are you will meet a lot of people you wish you had more time with. It's really too good an opportunity to pass up. If you are serious about making new contacts and expanding your support network, register now. Speed networking is only \$20.00.

Need more information? Contact Rose Pasternak at the Chesterland Chamber of Commerce at (440)729-7297. Don't miss out. Register today!