



New Members

- ◆ **Callam's Grille & Pub**
8491 Mayfield Road
Chesterland, OH 44026
Michael Callam
(440)729-3480
~ Restaurant, bar. Family-owned pub.
- ◆ **Herbst Electric Company**
1384 East 26th Street
Cleveland, OH 44114-4039
Patricia Yaeger
(216)621-5890
~ Industrial/commercial electrical contractors.
- ◆ **Camp Stone** (Midwest Campers, Inc., dba)
2463 South Green Road
Beachwood, OH 44122
Nancy Newmark, Administrator
(216)382-8062
~ Overnight summer camp.
- ◆ **Mansfield Veterinary Hospital**
1629 Park Avenue West
Mansfield, OH 44906
Laurie J. Hickox, DVM
(419)529-4161
~ Veterinary hospital.
- ◆ **Chagrin Valley Athletic Club**
17260 Snyder Road
Chagrin Falls, OH 44023
James Rosenberger
(440)543-5141
~ Family oriented sport country club.
- ◆ **The Ruscher Agency**
P. O. Box 367, 13572 Chillicothe Road
Novelty, OH 44072-0367
Kevin T. Ruscher
(440)338-8611
~ Sale and service of home, auto and life insurance.
- ◆ **EcoWater/Servisoft of Middlefield, Inc.**
P. O. Box 174, 14299 Kinsman Road
Burton, OH 44021
Mike Manley
(440)834-4612
~ Family-owned water treatment company celebrating 45 years of providing solutions in Northeast Ohio.
- ◆ **Spectators Bar and Grille**
8003 Mayfield Road
Chesterland, OH 44026
Michael Comella, Brian Weisman, Frank Pines
(440)729-4030
~ Sports-themed bar and grille, full lunch and dinner menu 11 a.m. - close; over 14 TVs; catering available; live bands on weekends.

- ◆ **Sunrise Supported Living, LLC**
302 Water Street, #B
Chardon, OH 44024
Louise K. Haberny
(440)318-4672
~ Provide staff for direct care in home services.
- ◆ **Tech Allies Solutions, LLC**
13010 Westchester Trail
Chesterland, OH 44026-2842
Michelle Roenbaugh
(440)823-6797
~ Information technology consulting.
- ◆ **JoAnne & Tom Ulepik**
790 Chagrin River Road
Gates Mills, OH 44040
(440)423-3522
~ Individual memberships.

Chesterland Chamber of Commerce Communicator

Chesterland Chamber of Commerce
8228 Mayfield Rd., Suite 4B
Chesterland, OH 44026

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LOOK INSIDE THIS ISSUE:

- Recent Wrap Ups
- Member Benefits
- Scholarship Awards
- Banner Bracket Backers

Chesterland Chamber of Commerce COMMUNICATOR

Get Connected With Our Park District



There is a great natural resource in Geauga County that is constantly evolving. Join us as **Tom Curtin**, the **Executive Director of The Geauga Park District** gives an update on everything new and exciting at the Park District. From Observatory Park with its green features to the many quality programs offered, he will provide you with information on what is available from this resource located right in your own neighborhood. After his presentation Tom will answer questions from the attendees. You will not want to miss this informative meeting. Plan to join us for the lunch on **Wednesday, June 16, 2010 at 11:30 a.m.** at **Berkshire Hills Country Club**, 9760 Mayfield Road, Chesterland. The menu will be Chicken Cordon Bleu with whipped potatoes, a vegetable, roll, butter and a beverage. Members pay **\$12.50** while the cost for all other attendees is **\$15.00**. Please call the Chamber at (440)729-7297 to reserve your spot.

2010 GOLF CLASSIC AND CLAMBAKE

Our Chamber is preparing for this year's Annual Golf Classic and Clambake which helps support our scholarship program. It is scheduled for **Wednesday, September 8, 2010**, at St. Denis Golf Course & Party Center. We are asking for your help. It is not that



difficult and costs you nothing. When you are out dining or just having cocktails, please ask the establishment for a gift certificate or donation for our Annual Golf Classic. If we **all** start now and **everyone** is able to obtain one donation, it will make the 2010 Golf Classic the best yet. There is plenty of time and, with the economy being what it is, you will actually be helping that establishment with their advertising and in getting additional customers through their doors. They may set up the donation any way they wish - for example, buy one/get one free, half off with a purchase - let them be creative. You have nothing to lose as you are already showing your support to that establishment just by being there. It only takes a minute for you to ask the management if they are willing to offer their support for our Chamber event. Don't limit yourself to only restaurants and bars. Why not ask for donations while you are out this summer? Don't forget to include hotels, spas, hair salons, movie theaters, amusement parks, golf courses, local area attractions, shopping malls, etc. Use your imagination. We know you will come up with more.

We will have a special gift for whomever acquires the most gift certificates/donations for our event. Wouldn't it be great if that person were you? Please help. We appreciate you acting as ambassadors on behalf of the Chamber. Accept the challenge. You could be a winner! Thank you.

Upcoming Events

- **June 3, 2010** - Board of Trustee's Monthly Meeting, **5:45 p.m.** at the Chamber Office.
- **June 16, 2010 - 11:30 a.m.** luncheon meeting at Berkshire Hills Country Club on the Geauga Park District (see cover story).
- **July 5, 2010** - Kiwanis Annual Independence Day Parade.
- **July 8, 2010** - Board of Trustee's Monthly Meeting, **5:45 p.m.** at the Chamber Office.
- **September 8, 2010** - Annual Golf Classic and Clambake at St. Denis Golf Course & Party Center (see cover story).

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CHAMBER OFFICERS

President.....Keith Werbeach
Vice President.....Frank Makoski
Treasurer.....Bob Studniarz
Secretary.....Reena Kanner

CHAMBER TRUSTEES

Carlye Bruno, Michael Callam,
Anthony Cannata, Richard Healey,
Reena Kanner, Frank Makoski,
Matt Moormeier,
Allyn B. McNaughton,
Derek Nevar, Debbi Paterno,
Jim Prout, John South,
Bob Studniarz,
Bridget Toomey, Keith Werbeach,

OFFICE STAFF

Kelly Monaco
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kelly@chesterlandchamber.com

Rose B. Pasternak
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OFFICE HOURS

Monday-Friday
9:00 AM to 2:00 PM

Recent Wrap-Up

Business Person of the Year - Despite his fears of being pelted with rotten produce, the crowd of friends and family was there to support **John See**, the recipient of the Chamber's 2009 Business Person of the Year Award. Held at Berkshire Hills Country Club, the food was as tasty and plentiful as the good wishes bestowed upon John. Held at the Chamber's Annual Membership Meeting, John was introduced by **Bob Studniarz** who nominated John for the work he has done to promote the Beautification Fund (through the Craft, Antique & Flea Market) and the Scholarship Fund (while volunteering on the Golf Classic Committee). John was awarded many letters of congratulations and proclamations from multiple Members of Congress, Senators and the Governor. A special presentation was made by Geauga County Commissioner **William S. Young** who attended the event and presented John with a proclamation from the Commissioners. John's touching acceptance speech thanked his family and friends who support him, his fellow nominees and the Chamber Trustees and staff. He particularly remembered his late brother in a moving tribute to him as a partner and friend. Congratulations, John! We also wish to thank our door prize donors for their generosity: **Abate Greenhouses & Landscaping, Bremec Greenhouses & Nursery, Chesterland Floral and Geauga PC**. Your support is always appreciated.

Business After Hours - Did you take advantage of the opportunity to attend the 2010 All-County Business After Hours event held at The Family Life Center of the Federated Church in Bainbridge? It was a wonderful celebration of business which centered around the theme "Cinco in the Valley." Hosted by The Chagrin Valley Chamber of Commerce, this year's event began with speednetworking and ended with the Chinese auction raffle. In between the many visitors were treated to a great vendor showcase, door prize and 50/50 raffles, as well as wine samplings and fabulous food (including delicious wings from our own Chamber member, **Chesterland Tavern**) from area merchants. Many thanks to our Chamber hosts from Chagrin and to this year's venue for their hospitality. While Cinco de Mayo was celebrated we are certain many great memories were made as well as some super networking connections. If you were unable to participate this year, we trust you will plan on being part of this annual event next year. Hosted by the Chardon Area Chamber of Commerce it will surely be another great affair!

(continued in next column)

Recent Wrap-Up (cont'd)

Online Identity Luncheon Meeting - We hope you were able to attend the luncheon meeting sponsored by **Matt Moormeier** of **Geauga PC**. While everyone ate (our thanks to **Cleats Club Seat Grille** for the great soup and sandwich combo) Matt provided everyone present with up-to-the-minute information on maximizing their online profile to attract potential customers. He had knowledge on the latest technologies and how to utilize them for your business. Matt generously offered his presentation via e-mail for those who desired to receive it. If you would like a copy, send an e-mail to Matt@Gaugapc.com. Thanks, Matt, for sharing your knowledge on the latest ways businesses can market and network. Thank you to **Jim Jacobs** of **Kinetico Quality Water Systems** for donating the door prize of a case of water. While at lunch, **Frank Slapnicker** of **I.C.S. Construction, Inc.** was able to spotlight his business as a previous winner of a business card drawing. Want to win a chance to highlight your business? Just attend one of our events and enter your business card in the drawing.

Lake County Captains Luncheon Meeting - The warm weather of spring turned our thoughts to the boys of summer. **Jeff Gates** and **Craig Deas** of the **Lake County Captains** warmed up the crowd for the baseball season and spoke about what was in store for fans this year at Classic Park. **Cleats Club Seat Grille** had us dining on great hamburgers and fries as we listened to the hopes for a super year on the field in Eastlake. **Cindi Woods** of **Citizens Bank** was able to do a little marketing on behalf of her business as she was the winner of a business card drawing at a previous luncheon. In addition, two people in attendance received door prizes, each good for two tickets to a future Lake County Captains game, thanks to our speakers Jeff and Craig. Plan to attend one of our upcoming luncheon meetings. You, too, may be a winner.

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We make owning a successful website easy and profitable, leaving you time to live your life and run your business.
To do this your website must:

- Have Attractive Design
- Analyze Visitor Interactions
- Have lots of information
- Add New Info Regularly
- Be popular in Search Engines
- Advertise Online
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You only get the opportunity to select your Managed Care Organization (MCO) every other year for one month. NOW IS THE



TIME! Enclosed is the MCO Open Enrollment Form to choose University Hospitals CompCare as your partner in Medical Management of your

claims. They are the only MCO endorsed by NOACC. Complete the form and send it in by May 28, 2010. There is no cost to select an MCO - this is part of your Ohio BWC Workers' Compensation premium. But it is smart to choose the right MCO. For more information about why you should choose University Hospitals CompCare as your MCO, visit www.uhcompicare.com. Chose University Hospitals CompCare and have the peace of mind that you have chosen one of the best MCOs available.

Kalahari Slam Dunk! and Corporate Rates

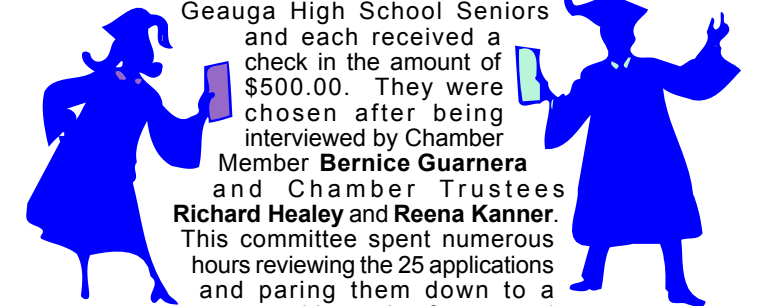
Kalahari Resorts has offered a group special to our members. For most Sundays through Thursday, June 10th, you can beat the summer rush for a cost of \$84.00 per room and up to 5 Waterpark Passes. It will feel like the room was free! Call 877-Kalahari and ask for the group special "Slam Dunk". This special excludes May 30th. The Room sleeps from 4-5 (2 queen beds with sofa sleeper). Even if you do not stay all night...enjoy the waterpark until 9 PM and change in the room before heading home. Limited number at this rate. Do not delay!



Kalahari also offers unpublished Corporate Preferred Rates to incoming corporate travelers for arrivals Sunday through Thursday nights (single or double occupancy rooms only). Each company must complete a Corporate Preferred Fact Sheet and commit to the program's guidelines. These rates are not valid for family or group stays. For more details, contact Leslie Schick at (419)433-4911 or by e-mail at lschick@kalahariresorts.com.

SCHOLARSHIP AWARDS

We are pleased to announce this year's winners of the Chesterland Chamber of Commerce scholarship fund awards. The recipients, **Joseph Drockton, Jacklyn E. Gleske** and **Irina Yakubenko**, are all West Geauga High School Seniors



and each received a check in the amount of \$500.00. They were chosen after being interviewed by Chamber Member **Bernice Guarnera** and Chamber Trustees **Richard Healey** and **Reena Kanner**. This committee spent numerous hours reviewing the 25 applications and paring them down to a manageable number for personal interviews. Thank you for your dedication and commitment to the youth of our area.

In addition, for the fourth year the Chamber has funded a scholarship in connection with the Scholarship of Entrepreneurial Engagement. The recipient of the \$500.00 scholarship was a team of four West Geauga High School Juniors: **Andy Straight, Sean Brunner, Kevin Karban** and **Dan Eppich**. These students received the award when their business plan was selected from those of various students in Danielle Emans' business classes at the high school. The judges who reviewed all the submitted business plans were Chamber Members **Monica Goins** and **Bernice Guarnera** and Chamber Trustees **Reena Kanner, Allyn B. McNaughton** and **Keith Werbeach**. The winning business plan, called "Custom Shoes, Incorporated," provided the public with comfortable shoes that are also stylish, allowing the customer the opportunity to create their own pair of shoes.

Congratulations to all seven of our scholarship winners!

BANNER BRACKET BACKERS

The Chamber's Beautification Committee has worked hard to design and hang new Welcome to Chester Township banners along Mayfield and Chillicothe Roads. The new banners began in the summer of 2009 and featured photographs showcasing local landmarks and events. They were produced locally by Chamber Member **Design Viewpoints, Inc.** and are being hung and maintained by Chamber Member **Tim Covert of Electolite Lite For Life**. However, the old brackets upon which the banners were hung are being replaced in order to prolong the life of the "Welcome Home" banners. The cost for each set of two brackets is \$200.00. For this investment you will receive recognition in the form of a plaque inscribed with your name or that of your business permanently attached to the pole for the life of the brackets. Thank you to **Best Trophy & Awards** for donating their services and engraving the plaques. The following Businesses and individuals have already donated as "Bracket Backers." Please consider joining them. Use the enclosed form to submit your donation. Thank you!

- Avanti Salon
- Bremec Greenhouses & Nursery
- Chester Auto Wash
- Cleats Club Seat Grille
- DRY Insurance Agency, Inc.
- Eastside Dog & Cat Hospital
- Fastlane Truck Accessories, Inc.
- Patricia and Raymond Leveranz
- F. A. Makoski Construction Co., Inc.
- Marshall Power Equipment, LLC
- Spectators Sports Grille (donated for two sets of brackets)
- Superior Siding
- Joseph Weiss, Attorney at Law
- West Geauga Plaza, LLC